



coded for your success

we move your business forward by developing
bespoke software & web solutions

Régens is a tech company with deep experience and high-level expertise in business and e-governmental services. The company is a trusted partner in supply chain management being specialized in developing SCM software solutions for more than 10 years.

Régens provides professional business and software solutions with the latest technologies for global companies and competitive SMEs with high expectations of digital transformation. The company focuses on improving the client's IT strategy to accelerate revenue growth and result in increased business value and market advance.

Régens IT and consulting services are designed to meet today's toughest business and data challenges. The company supports its client's transition strategy by system integration, customized interface / API development and cloud-based software solutions with after sales 0/24 client support. Discovering emerging technologies Régens aims to explore and enable collaboration platforms making trusted data available across enterprises.

Régens invests in new technologies and innovative ideas through RTD initiatives. Its main research areas are Big Data, AI, machine learning and deep learning.

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03 company details

company name

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research center

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site

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VAT Nr.

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HUOCCSZ

01-10-044363

bank

CIB Bank Zrt.

IBAN

HU93 1070 0079 0243 0207 5000 0005

year of foundation

1993

business language skills

Hungarian, English, German

other language skills

Italian, Spanish, Romanian, Croatian, Serbian, Slovak

management

CEO

Ákos Moravcsik
CHIEF EXECUTIVE OFFICER

CFO

Judit Miskolczi
CHIEF FINANCIAL OFFICER

CTO

Tamás Varga
CHIEF TECHNOLOGY OFFICER

AUDITOR

GEN AUDIT Könyvvizsgáló
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main contact

Dr. Miklós Jeszenszky

100 000 000 HUF
SUBSCRIBED CAPITAL

EUR 4 million
GAINED EU FUNDS BETWEEN 2006 AND 2016

EUR 1.5 million
TOTAL EARNINGS (2016)

40-50
NUMBER OF EMPLOYEES

10+
RTD PROJECTS

20+
YEARS OF
EXPERIENCE

100+
CLIENTS

40+
PERSISTENT
CLIENTS

10+
SUCCESSFUL
PROCUREMENTS

6
FORTUNE 500
CLIENTS

5
CORE BUSINESS
AREAS

42
IN-HOUSE
EXPERTS

branches

NACE G46.5 - Wholesale of information and communication equipment

NACE J62 - Computer programming, consultancy and related activities

NACE J63 - Information service activities

NACE M70.2 - Management consultancy activities

UNSPSC PRODUCT CATEGORIES

8111 Computer services

811115 Software or hardware engineering

811116 Computer programmers

811117 Management information systems MIS

811118 System administrators

811119 Information retrieval systems

811120 Data services

811121 Internet services

811122 Software maintenance and support

811123 Computer hardware maintenance and support

8114 Manufacturing technologies

811418 Facilities management

811417 Production planning and control

811416 Supply chain management

8116 Information technology service delivery

811615 Access management services

811616 Electronic mail and messaging services

811617 Telecommunication services

9317 Trade policy and regulation

931717 Customs administration and compliance

main fields of activity

business consultancy

- innovation consultancy
- strategic planning
- IT consultancy
- process design, workflow optimisation
- digitalisation consultancy
- tender consultancy
- UX design

logistic softwares for supply chain management

- warehouse management and logistics
- national and international shipping
- groupage shipment
- implementation of domestic freight distribution tasks

website development

- content development and web design
- single-page websites
- enterprise portals
- government portals

smart enterprise solutions

- complex ERP systems
- management information systems
- document management and registry systems
- enterprise collaboration softwares
- comprehensive accounting suite

cloud and IT services

- infrastructure design and construction
- Software as a Service (SaaS)
- Infrastructure as a Service (IaaS)
- managing IT infrastructure operations according to internationally recognized standards (ITIL)

mobile application development

- native and cross-platform solutions
- instant applications

- 2017 We take part in INFRAALERT, the successful **Horizon 2020** project about intelligent infrastructure management and maintenance.
- 2016 CustomRs, our professional customs solution, is moved to the Cloud.
- 2015 We launch Profity, our first game application.
- 2014 Régens launches its new **financial software** ÁFAFAKT.
- 2012 We launch a new **e-Health project** called FIT-TEST, aiming to measure physical readiness of children.
- 2011 We gain a **governmental accreditation** as a consulting company allowing us to provide IT consulting services, under a funded SME's program.
- 2010 We open our **office in London** to establish a basis for international business development.
- 2008 We begin to work on SMARTNET, our flagship innovation project.
- 2006 We win our first project under the **Sixth Framework Programme (FP6)** co-financed by the European Commission.
- 2003 We receive an award from the Hungarian Association for Innovation and gain **ISO 9001 certification**.
- 2000 We expand our service portfolio into customs clearance solutions after which the customs market becomes a major catalyst for growth at the company.
- 1995 **Unilever, Podravka and Herend Porcelain Manufactory** are among the first companies to implement our solutions.
- 1993 Régens is founded in Budapest, Hungary with the mission to utilize the advantages of new technology and provide these benefits for businesses.

core values

Client focus

We are committed to providing software solutions that enable clients focusing on what's important: making their business better.

Guarantee

We contract to full delivery and back it up with Swiss liability insurance.

Experience and expertise

We have successfully been working on hundreds of projects since 1993 with global companies, public institutions and SMEs as clients.

Agility

By decomposing huge development projects into manageable parts there isn't any need for one-time huge investments.

Highly skilled workforce

Our employees are our most valuable asset, so we select top qualified IT professionals and train them to become the best programmers, designers or developers.

Commitment to innovation

We are committed to delivering the latest technology to our customers by investing in research and development projects at the EU and national levels.

Full-cycle approach

We work closely with our clients to build an all-encompassing web our software solution.

Easy to access

Beyond cultural and juridical proximity, our offices in Budapest, Szeged and London provide physical proximity to our European clients as well.

Passion for technology

We are always investing in new technologies in order to deliver the best service possible.

Strong partnerships

We are involved in strategic partnerships in European research, actively participate in ICT Framework Programmes, and have in-depth experience in grants and tendering at the EU level.

strengths

- Accredited strategic supplier for several multinational companies
- Good market reputation
- Professional products, competitive services
- Financial stability
- **ISO and industry certificates**
- **20 years of experience** in local and global order, logistics, production, warehousing and certification processes
- Specialized professional skills, expert workforce
- **Multilingual services**, back-office, after sales customer service
- Sales of telecommunication products, computer, equipments, IoT
- Legislation tracking
- Commitment to sustainable development

technological skills

We always invest in the **latest technologies** to deliver the **best service possible**. We work with popular IT frameworks, programming languages, operating systems, servers, databases, and applications, making our offerings cost-effective and highly customizable in order to compliment and satisfy the requirements and processes needed by our customers.

To keep up with the latest technology trends, we follow technology leaders, MSDN blogs, conferences and participate in trainings both offline and online.

MAIN TECHNOLOGIES

Microsoft .NET, Java, iOS&Android, PHP, Oracle, MS SQL, MySQL, HTML5, CSS3, Javascript/Typescript.

professional skills

Our consultants have gained more than 20 years of experience in various business domains. We have been solving the challenges faced by logistics businesses, supply chain providers, warehouse operators and companies engaged in groupage shipments for two decades now. Thanks to the wide areas of expertise our business consultants have successfully reingeneered several business processes in the public and private sector as well.

MAIN AREAS OF EXPERTISE

Supply Chain Management (Transport and logistics), Manufacturing, Business, Finance, Mobile technologies.

r&d expertise

Besides providing software products and customised solutions for customers, we also have been engaged with R&D activities and have participated in FP6, FP7, Horizon2020 and Hungarian research projects for a long time.

Our current leading project INFRAALERT is coordinated by Fraunhofer-Gesellschaft and aims to develop an expert-based information system to support and automate infrastructure management from measurement to maintenance.

MAIN RESEARCH AREAS

- Healthcare
- Semantic web
- Location-based services
- Internet of Things (IoT)
- Transportation
- Enterprise Collaboration

More RTD research projects.

our clients



memberships



partners



our services / products

- 1 Professional services**
High-valued IT consulting, process optimization, system design and management, 0-24 client support, after implementation support and services.
- 2 Legal compliance**
Meeting both EU standards and specific Hungarian regulations, automated acting up due to legislative changes.
- 3 Easy to integrate**
Easy and fast integration with other ERP systems (Oracle, SAP, Baan etc.).
- 4 Stability**
Wide variety of professional technologies (Oracle, Microsoft .NET, JAVA etc.) and reliable application development.
- 5 Flexibility**
Tailored and optimized software solutions developed for ever-changing workflows and meeting specific requirements.
- 6 Security**
IT security, protecting data assets (compliance), high availability IT infrastructure, backing business processes at the expected availability and security level (SLA)
- 7 Innovative solutions**
Investing in new technologies, aiming for innovative business areas, fostering RTD cooperation possibilities with clients.

a

BUSINESS CONSULTANCY

Whatever your company goals are, our expert consultants will help you achieve them. Be it strategic planning, workflow improvement, tender writing or IT consultancy, we are going to find a solution which best fits your needs.

b

BUSINESS APPLICATION DEVELOPMENT

We make our clients' everyday workflow more efficient and comfortable by building fast, highly integrated and ergonomic systems.

c

MOBILE DEVELOPMENT

Whether one is looking for an enterprise or a consumer app, Régens will take the client step by step through the development cycle to get the features, functionality and security needed.

d

CLOUD AND IT SERVICES

Our cloud services follow international trends and support partners' business growth by cost-effective and highly scalable solutions.

e

CLIENT SUPPORT

We offer a wide range of support services to our clients ranging from immediate attention and care to more thorough troubleshooting procedures. We offer a reliable service in the use of the systems, legislative updates and software maintenance, as well as development on demand.

f

INTEGRATION

Our applications integrated to your existing ERP systems contribute to transparent business processes, optimized workflow and efficient use of Big Data insights.

tailored customs package for National Instruments

“RÉGENS IS THE MOST APPROPRIATE PARTNER FOR CREATING AND OPERATING THE COMPLEX CUSTOMS SOLUTIONS USED BY NATIONAL INSTRUMENTS.”

- Donát Feltein,
Manufacturing Program Manager, National Instruments Hungary Ltd.

National Instruments (NI) came to Régens looking for a software solution for its customs reporting and processing activities. As a global leader in measurement and automation technology, NI routinely imports and exports raw materials and finished goods through many countries—incurring costs associated with customs obligations and various duty laws.

1

CHALLENGE

Management and submission of accurate customs reports and documents to the proper authorities was challenging throughout National Instruments' worldwide manufacturing operations.

2

SOLUTION

Régens integrated its CustomRs product suite into existing NI technology framework to ensure customs compliance in its data collection and processing activities, as well as reduce administrative and communication costs.

3

RESULT

Régens was able to implement its customs support solution into existing frameworks at NI, increasing productivity and decreasing costs associated with compliance and reporting.

RÉGENS PRODUCTS IMPLEMENTED

CustomRs Professional integrated to Oracle ERP; Report Manager, EKAER software modul

CONTACT DETAILS

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YOUR EXPERTS

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